

CEO Opportunity: Shape the Future of Global Dairy Trading Transform the World's Leading Dairy Trading Platform

Global Dairy Trade (GDT) is seeking an exceptional Chief Executive Officer to lead our organisation through its next phase of strategic growth and digital transformation. As the world's premier dairy trading platform, GDT facilitates USD 2-3 billion in annual trade across 70+ countries, providing critical price discovery and risk management solutions through our innovative trading platforms.

The Opportunity

Reporting to the Board of Directors, As CEO, you will drive GDT's strategic growth, leading a high-performing team and overseeing global operations. Reporting directly to the Board, you will spearhead transformation initiatives to enhance GDT's role as the world's leading dairy trading platform while developing efficient dairy derivative markets. This role offers the unique opportunity to shape the future of global dairy trading while driving innovation in market infrastructure and technology.

Key Focus Areas

- Drive GDT's strategic growth and market expansion initiatives
- Lead organisational transformation toward greater agility and innovation
- Strengthen stakeholder relationships across dairy and financial markets
- Advance technological capabilities and trading infrastructure
- Champion a customer-centric culture focused on market efficiency
- Ensure excellence in governance and risk management
- Foster a culture of agility, innovation, and customer-centricity.
- Lead and develop a high-performing executive team.

Over the next 18 months, your focus will be on strengthening sales channel competitiveness, expanding customer relationships and global partnerships, and enhancing liquidity in dairy financial markets. Looking ahead to the next five years, you will cement GDT's position as the world's leading dairy trading platform by advancing technological capabilities—leveraging AI, blockchain, and trading automation—while transforming operations for greater speed and innovation. Expanding global reach and strategic alliances will be key to achieving long-term success in this role.

Your Profile

Essential Experience

- 10+ years in senior executive roles, leading multi-disciplinary teams
- Strong background in financial markets, commodity trading, or the dairy industry
- Proven track record in organisational transformation and strategic growth
- Deep expertise in governance, regulatory compliance, and stakeholder management
- Commercial acumen with demonstrated success in driving innovation

Leadership Qualities

- Visionary leader with strong strategic thinking capabilities
- Change agent with the ability to drive transformation
- Excellence in stakeholder engagement and relationship building
- Track record in fostering high-performance cultures
- Global mindset with strong commercial orientation

JOB ADVERTISEMENT

Chief Executive Officer
February 2025

CORE HR

Preferred Experience

- Commodity/financial markets operations
- Multi-party digital platforms, especially B2B
- International export operations/services
- Dairy industry knowledge

Location

This role can be based in either the Southern or Northern Hemisphere, with flexibility for the right candidate.

Next Steps

To receive a detailed information pack about this unique leadership opportunity, you can request our Future **CEO Information Pack** including details on the company history and this unique opportunity.

Alternatively you can contact our Layne Burgess (Senior HR Business Partner) with any questions on 022 014 5043 or layne@corehr.co.nz. All enquiries will be handled with strict confidence.

GDT is committed to building an inclusive and diverse organisation. We welcome applications from candidates who can demonstrate the ability to lead GDT into its next phase of growth while maintaining our position as the trusted platform for global dairy trade.